

## **All-in-one Consulting Partner**



We integrate business development, people development and technology development to drive measurable growth.

> 15+ Years

Global experience across continents

> 16 Countries

International market experience

> 100+ Clients

Trusted partnerships worldwide



## **Three Pillars of Growth**



#### **Business Solutions**

Strategy, Audits, GTM & Events

- Business Strategy & Audits
- Ports & Process Management
- Marketing, Events & Pop-Ups

### **Technology Solutions**

Platforms, Innovation, Content

- Digital Platforms & Tools
- Product Innovation & Prototyping



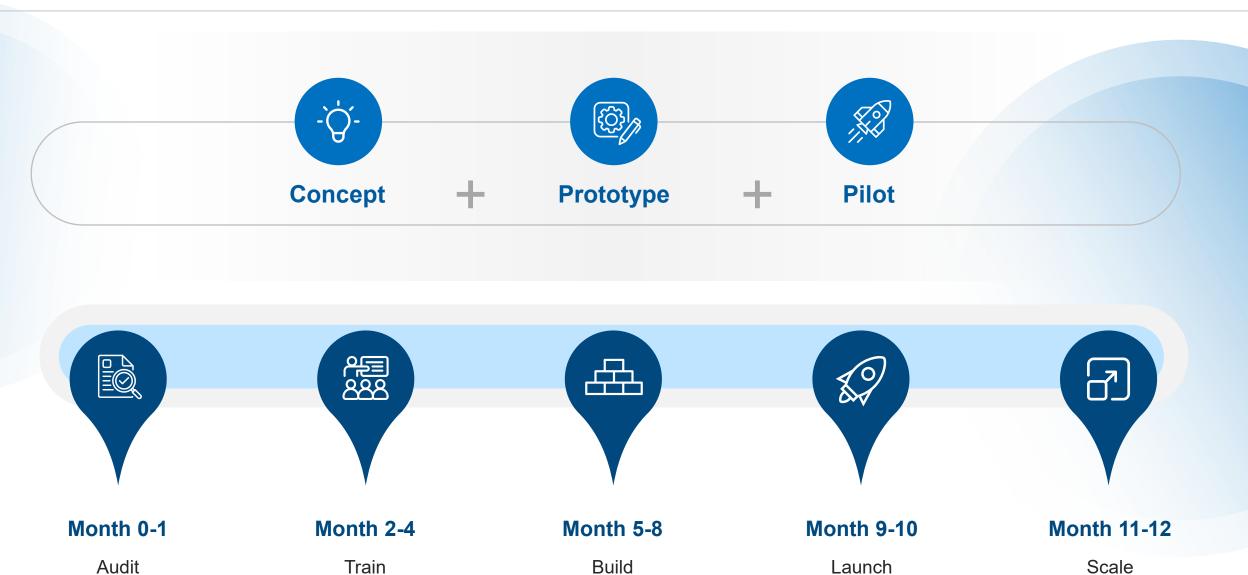
#### **People Solutions**

Training, Coaching, Resourcing

- · Technical & Leadership Training
- · Dealer & Staff Coaching
- HR Resourcing & Staffing

## **Integrated Engagement - End-to-End Case Study**





## **Why Focus**



#### **Our Differentiators**

4 key reasons why companies partner with Focus

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## Integrated Expertise

Unified business, people, and tech delivery under one roof - no silos, no hand-offs.

#### **KPI-Linked Execution**

Every engagement is designed with measurable ROI, not just activity metrics.

#### **Global Yet Local**

Presence across 16 countries with on-ground teams who understand regional dynamics.

#### **Agile & Innovative Approach**

Rapid prototyping, digital tools, and creative content that keep clients ahead of change.

#### **Industry-Deep Knowledge**

15+ years specializing in automotive, manufacturing, and performance-led sectors.



# **Business Solutions**

Strategize. Optimize. Accelerate.

End-to-end business consulting that drives measurable growth through data-driven strategy, process efficiency and market activation.



#### **Strategy & Execution**

Creating customized digital ecosystems that simplify operations and enhance user experience.

- Business Strategy & Audits
- Go-to-Market (GTM) Planning
- Organizational Restructuring & Growth Roadmaps
- Performance Tracking & KPI Design



# Process & Operations Excellence

Driving operational efficiency through process optimization and system improvement.

- Parts & Process Management
- Operational Audits & Benchmarking
- Lean Process Implementation & Cost Reduction
- SOP Design and Continuous Improvement Frameworks



# **Business Intelligence** & Analytics

Empowering decisions through realtime insights and data visualization.

- Market & Competitor Analysis
- Data-Driven Forecasting & Trend Analysis
- Custom Dashboards & Reporting Tools
- · Business Impact Measurement



# Marketing, Events & Brand Activation

Creating experiences that connect brands with audiences and build engagement.

- Dealer Marketing & Network Campaigns
- Corporate Events, Pop-ups & Roadshows
- Product Launch & Experience Design
- Brand Communication & Customer Journey Mapping





## Technical Excellence Programs

Driving operational efficiency and manufacturing excellence.

- APQP, PPAP, and VDA 6.3 Audit
- ISO 9001, 14001, 45001, and 17025 Awareness
- Six Sigma, FMEA, Root Cause & CAPA
- TPM, Kaizen, 5S, OEE, and Lean Tools
- Industry 4.0, Value Engineering, TRIZ, and Innovation Management



## Digital & Analytical Skills

Empowering professionals with digital fluency for modern business.

- · Power BI, Tableau, and SQL
- Advanced Excel & PowerPoint Mastery
- Project Management Tools & Planning
- Artificial Intelligence Awareness
- Data-Driven Decision Making



**People Training** 

Upskill. Sustain. Scale.

programs designed to empower

End-to-end learning and development

organizations and individuals through

practical, industry-relevant training.

**Solutions** 

# **Business & Quality Management**

Building systems and strategies for sustainable growth.

- Total Quality Management (TQM)
- EFQM & Business Excellence Models
- · Data & Decision Science for Management
- Cost of Quality & Productivity Enhancement
- Supply Chain & Inventory Optimization



## Finance & Compliance Training

Simplifying financial literacy and regulatory competence.

- GST, TDS, and Compliance Simplified
- Navigating E-Commerce Finance
- Finance for Non-Finance Professionals
- Cost Control and Profitability Workshops



## Leadership & Behavioral Development

Shaping leaders who inspire performance and culture.

- · Leadership Development & Coaching
- · Supervisory and People Management Skills
- Communication, Conflict Resolution, and Decision Making
- · Managing Change & Organizational Growth
- · Developing a Positive Workforce



## Innovation & Continuous Improvement

Creating future-ready teams through innovation frameworks.

- ISO 56000 Series on Innovation Management
- TRIZ and Idea Management Tools
- Organizational Problem Solving
- Quality Circles & Employee Involvement Programs



# Technology Solutions

Build. Integrate. Transform.

From digital platforms to Al-driven analytics, we design and deliver scalable technology solutions that enable transformation and efficiency.



# Platform Development & Integration

Creating customized digital ecosystems that simplify operations and enhance user experience.

- · School Management & HRM Systems
- Dealer Video Analysis (CitNow Analyzer)
- · ERP, CRM & API Integrations
- Role-based Access, Data Security & SaaS Deployment



# Product Innovation & Prototyping

Transforming ideas into tangible, market-ready products.

- · Concept Design & Rapid Prototyping
- UX/UI Development & Testing
- MVP Creation & Pilot Deployment
- Cross-platform App & Tool Development



# Content & Media Development

Building engaging digital assets to support communication, training, and branding.

- · SOPs, Manuals & Learning Modules
- 2D/3D Animation & Motion Graphics
- Corporate Films & Product Videos
- Event Media, Visuals & Interactive Content



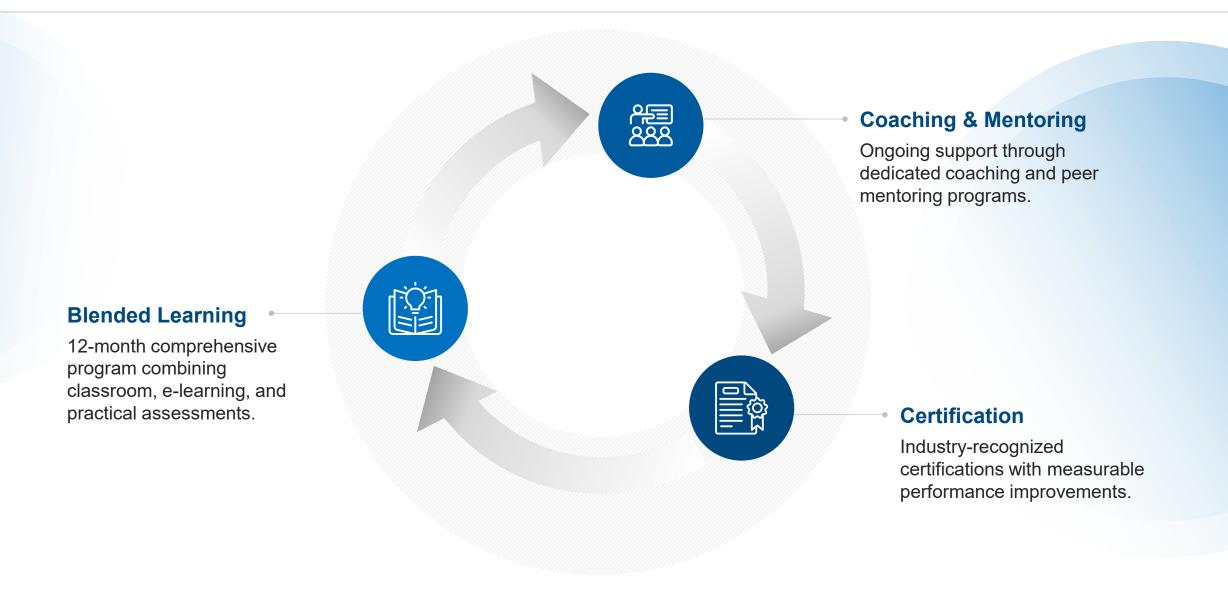
#### Data, Analytics & Al

Empowering organizations with insight-driven intelligence.

- · Dashboard Design & BI Solutions
- Predictive Analytics & Data Automation
- Al-based Speech & Video Evaluation
- Multilingual Summarization & Reporting

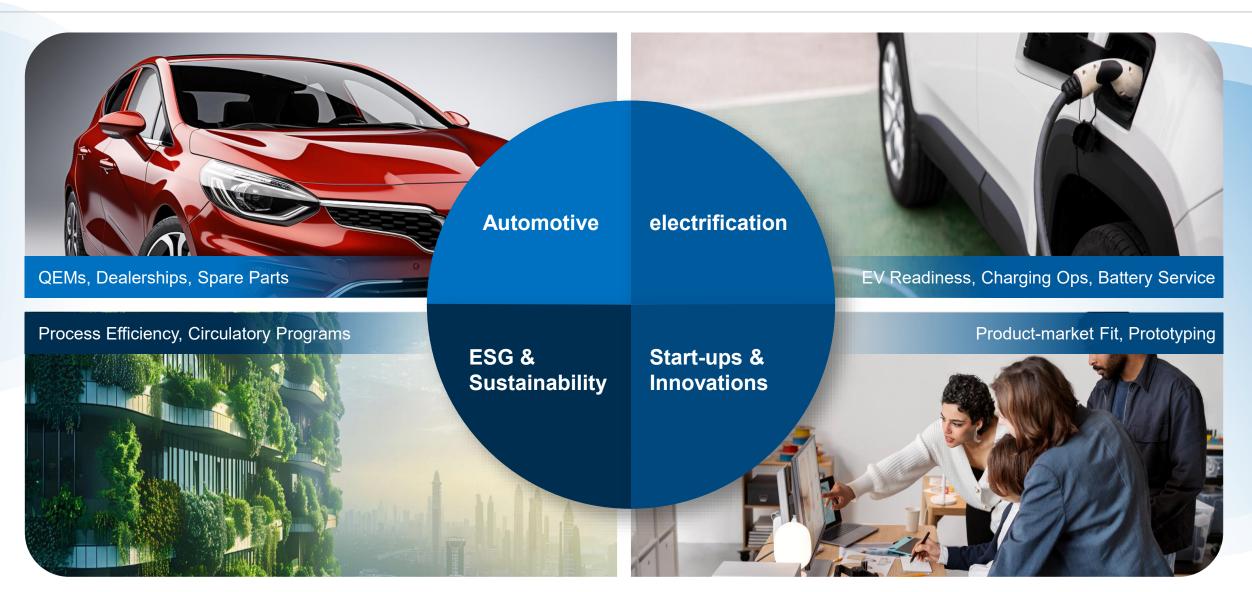
## **Case - Global Upskilling Program**





## **Where We Deliver Impact**





#### **Trusted & Partnered With**















#### **Strategic Partnerships**

Long-term relationships with industry leaders and technology providers.

#### **Industry Recognition**

Certified partnerships and proven track record across multiple sectors.











#### **Global Network**

Strategic technical partnerships for worldwide delivery capabilities.

